



Steven Nelson
Director of Ancillary Services



EDGE provides excellent products and customer service and makes sure you're taken care of every step of the way!

RAM Partners, LLC, is a full-service real estate management company that manages approximately 48,000 apartments throughout the United States. They specialize in multi-family community management for a variety of third-party owners, including: large financial institutions; pension funds; insurance companies; private investors; and government institutions. Other key stakeholders include: residents; future residents; vendors; and co-workers.

RAM Partners, LLC, provides a consistently high level of service to ALL of their clients. They manage apartment communities ranging from luxury, AA-rated high rises to challenged or maturing properties, leveraging their depth of resources and our commitment to quality service.

“ As the Director of Ancillary Services at RAM Partners, LLC, I am responsible for monitoring our revenue management software, as well as contract reviews and managing relationships with our national vendors. Our copier service contract was expiring about 3 years ago, and one of our VPs recommended I contact Rich Simons, Partner, at EDGE Business Systems. He had an existing business relationship with Rich and thought EDGE would be a great partner for us.

I was looking for a reliable partner to help us streamline our office technology and consolidate our copiers, billing, and technical support. Rich came in and completed a full analysis of our business needs and recommended a solution that would simplify and manage our document processes.

EDGE copiers have enabled us to reach an efficiency we hadn't previously experienced. Their copiers do more than just make high-quality copies—they streamline our workflows and operate at peak productivity. Their office equipment is also eco-friendly and cost-effective.

EDGE is a full-service partner. They provide excellent products AND customer service AND make sure you're taken care of every step of the way. Rich is always working hard to make sure the RAM/EDGE relationship remains strong and our needs are always met. ”

